

We Are Family! – Staffing



This “Staffing Co” is a client that has been with us since July of 2004. This is one of our staffing clients- and overall this is one of the smoothest running accounts in our office.

On March 25, 2009, we received a lien notice for this client in an amount exceeding \$30,000.00. Immediately upon receipt of this notice, I was on the phone with the client going over the notice that was received. The president of “Staffing Co” is a woman who over the years has put so much of her own blood, sweat and tears into this company, so this news was just devastating to her- so devastating in fact that she got in her car and drove 2 hours to our Midwest office with 941’s and proof of payments in hand. When the client had gotten to the office, she along with the account executive and portfolio manager proceeded to sit down and go over all of the documents to see what happened, and where any mistakes may have been made.

At one point about 10-15 minutes after the client had arrived, just to ensure our client's comfort and happiness, the sales person on the account walked into the room and got a brief rundown of what was going on and offered his assistance in anything that our client may need. I’ve been working here for a couple of years, and I will often see co-workers and management alike going above and beyond for our clients. This happens so much in fact that it has become the norm, but the great lengths that the BDO and portfolio manager went to in

order to make sure that this client survived this ordeal just goes to show that the clients at Neebo Capital are not just a number to us, they are people that we want to see succeed.

It turns out the BDO had gotten on the phone with the IRS agent and set up an appointment for the president of "Staffing Co" to meet with her. The BDO also went to this meeting to try and negotiate with the IRS, and came back with partial success. The IRS was willing to allow Neebo to fund for two weeks while we waited for a Workman's Comp. refund check. This check was supposed to wipe out the entire amount of the lien, but when it was received by Neebo (the day that it was due to the IRS mind you) we discovered that it was short by several thousand dollars. Once again, the BDO jumped in and was able to work his magic with the IRS. He was able to get another extension for Neebo Capital to be able to fund this client. At the end of all of this, there was a lot of hard work involved, but it was definitely well worth it because we were able to keep a good client happy- and alive!